





### EASTERN AND SOUTHERN AFRICA HIGHER EDUCATION CENTERS OF EXCELLENCE PROJECT (ACE II)

### CUSTOMIZED PROJECT OPERATIONAL MANUAL











### TABLE OF CONTENT

Section 1: INTRODUCTION	2
1.1. Background of the project	2
1.2. Why the customized Project Operational Manual?	2
1.3. Objectives and scope of UR-ACEs	3
Section 2: DEFINITIONS OF DISBURSEMENT LINKED INDICATORS (DL	Is) AND
DISBURSEMENT LINKED RESULTS (DLRs)	4
Section 3: CENTER RESULT FRAMEWORK (from Y1-Y5)	10
Section 4: PROCEDURES	17
4.1. Administrative procedure	17
4.1.1. Responsibilities and powers of staff	17
4.1.1.1. Role of the core implementing team	17
4.1.1.2. Role of UR-SPIU	17
4.1.1.3. Role of the Principal of College	18
4.1.2. Committees	19
4.1.3. Procurement processes	20
4.2. Financial proceedings	20
4.2.1. Income management	20
4.2.1.1. Collection account.	21
4.2.1.2. Disbursement of funds	21
4.2.2. Expense management	21
4.2.3. Management of ACEs after financing period	21
Section 5: ELIGIBLE FEES AND RATES	22
5.1. For staff	22
5.2. For students	24
SECTION 6: PLANNING, MONITORING AND EVALUATION	27
6.1. Planning	27
6.2. Monitoring and evaluation	27
6.3. Reporting	
Section 8: AUDITING	32
Section 9: ACADEMIC PROCEDURES	
APPENDIX: ACES STAFF ROLES AND RESPONSIBILITIES	0





### **Section 1: INTRODUCTION**

### 1.1. Background of the project

The African Centers of Excellence (ACEs) financed under the ACE II Project were selected through an open, objective, transparent, and merit-based competitive process which led to selection of 24 centers of excellence: 4 each in Ethiopia, Rwanda, Uganda and Tanzania, 3 in Kenya, 2 in Malawi and Zambia and 1 in Mozambique.

The ACE II operation will implement three components: (i) strengthening 24 higher education institutions into regional ACEs in Eastern and Southern Africa in a set of defined regional priority areas (US\$ 140 million); (ii) providing capacity building support to ACEs through regional activities (US\$3 million); and (iii) supporting coordination and management of the implementation of components (i) and (ii) (US\$5 million). The selected ACEs are expected to address specific development challenges facing the region in one of the five priority areas in the region – industry, agriculture, health, education and applied statistics – through graduate training (Master's, PhD, and short-term courses) and applied research, and to develop and strengthen partnerships and collaborations with other national, regional and international institutions and the private sector.

The ACE II project financing approach is results-based for Component 1 to incentivize the ACEs institutions to focus on delivering the agreed upon results. Disbursement will be based on the achievement of the agreed disbursement linked indicators (DLIs). For Components 2 and 3, the International Development Association (IDA) Grant disbursement will employ the traditional method - based on statements of expenditures (SOEs).

To measure the progress of the ACEs and the overall project, a Results Framework and a list of DLIs/disbursement linked results (DLRs) have been prepared and agreed upon by respective governments and their ACEs. Independent verifier(s) will be hired by IUCEA/[RFU] to verify the results achievement of the agreed DLIs/DLRs for all the ACEs in every six months during the project implementation. The project will only disburse funds to an ACE for its achieved results that have been verified by an independent verifier.

### 1.2. Why the customized Project Operational Manual?

In line with the project legal framework which includes the funding agreement between World Bank and Government of Rwanda, Financing and performing agreement between MINECOFIN and UR, Legal opinion issued by Government Attorney, and Effectiveness letter issued by World Bank; considering the Project Appraisal Document (PAD) and Project Operational Manual (POM); following the implementation plan of each ACE as well as the approved project proposal;

the National Steering Committee (NSC) in its session of 24<sup>th</sup> January 2017 whereby the NSC recommended the development of Project Operational Manual adapted to the Rwandan Context to easier the implementation, monitoring and evaluation systems.



This recommendation intends to solve the issue of silence and/or incompatibility of key driving documents cited above with applied financial rules and regulations toward attraction of best candidates for studies as well as excellence in academia. Moreover, the nature of this project which is the "Investment Project Funds (IPF)" with Disbursement Linked Results (DLRs) requires the implementing agency to take necessary measures to ensure the efficient use of funds toward expected results.

It is in this regards that the Project Operational Manual which has been developed and approved for all 24 ACEs in collaboration by IUCEA and World Bank is here below customized to include some key elements that are specific to Rwandan context in general and management of public funds in particular.

In addition, this document is developed to facilitate implementers, at all levels, to avoid any misinterpretation of project document or misuse of public funds.

### 1.3. Objectives and scope of UR-ACEs

The Project Development Objective (PDO) for the ACE II is to strengthen selected Eastern and Southern African higher education institutions to deliver quality post-graduate education and build collaborative research capacity in the regional priority areas.

In respect to the project objects, ACEs aim at addressing some specific development challenges that are affecting the selected priority areas:

- 1) offering a research hub for postgraduate students, attracting international expertise and practitioners;
- 2) stimulating collaboration between academics, partners and stakeholders;
- 3) demonstrating the relevance of the center for innovation, job creation and economic prosperity; and
- 4) securing resources to stimulate multidisciplinary collaborative international research projects.

Table 1: List of UR-ACEs

ACE NAME	LOCATION/College Budget
Data Science	College of Business and 4.5 Million
	Economics (CBE) USD
Energy for Sustainable Development	College of Science and 5.5 Million
	Technology (CST) USD
Internet of Things	College of Science and 5.5 Million
	Technology (CST) USD
Innovative Teaching and Learning	College of Education (CE) 4.5 Million
Mathematics and Science	USD





Section 2: DEFINITIONS OF DISBURSEMENT LINKED INDICATORS (DLIs) AND DISBURSEMENT LINKED RESULTS (DLRs)

Excellence in education and research capacity and development impact:		readiness	1. DLI#1:	DLI	
At least 50% and scalable up to 85% of implementation targets for the Year.		Disbursed when detailed implementation plan of ACE is approved by the ministry in charge of higher education as part of the Performance Agreement.	Disbursed when all conditions for effectiveness outlined in the legal agreements signed between the ACE hosting government and the World Bank are met	condition/definition	Dishursement
DLR#2.1:Timely annual implementation of the plans	SUB TOTAL	DLR#1.2: Development of the Project Implementation	DLR#1.1: Completion of Effectiveness Conditions	nt	DI R/Dishursomo
1. If an ACE achieves 50 percent of this DLR in a given year, it will receive 50 percent of the allocation US\$75,000 for this DLR in that year, i.e., US\$37,500.				Data Science and ITLMS	Detail of the Disbursement
1. If an ACE achieves 50 percent of this DLR in a given year, it will receive 50 percent of the allocation US\$ 92,000 for this DLR in that				IoT and ESD	Disbursement
Andrews The Dr. 1	1,100,000	500,000	600,000	Data Science and ITLMS	Maximum the disbur ACE (
	1,100,000	500,000	600,000	IoT and ESD	Maximum Amount of the disbursement by ACE (in USD)

X

Approval of a student's PhD research proposal MSc's student have successfully completed at least one semester and the Short term students must participate in a program of at least 40 hours in order to be		
DLR #2.2: Newly enrolled students in the ACE of which at least 20% must be regional (African)		
A STATE OF LY	2. If an ACE achieves 85 percent of this DLR in a given year, it will receive 85 percent of the allocation US\$75,000 for this DLR in that year, i.e., US\$ 63, 750  3. If an ACE achieves beyond 85 percent of this DLR in a given year, it will receive 100 percent of the allocation US\$ 75,000 for this DLR in that year i.e., US\$ 75,000 for this DLR in that year i.e., US\$	
	2. If an ACE achieves 85 percent of this DLR in a given year, it will receive 85 percent of the allocation US\$92,000 for this DLR in that year, i.e., US\$ 78,200  3. If an ACE achieves beyond 85 percent of this DLR in a given year, it will receive 100 percent of the allocation US\$92,000 for this DLR in that year i.e., US\$ 92,000.	year, i.e., US\$46,000.
900,000	375,000.00	
1,105,000	460,000.00	

	(H	(i)	nat	auth	AC	one	101	Tol	2					ra	Do		pa	atv	Out						re	acc	~				I
	(micraumig ACE paruters)	ncluding ACE nartners)	national African institution	author should be from a non-	ACE and at least one other	one author should be from the	co-authored paper at least	he counted as a regionally	hiectives and programs	related to the Centre's	Dublications need to be	accepted peer-reviewed	review Journal or is an	raper is accepted by a peer-	The second second		partnership work-program;	a two-year collaboration and	nronocals that outline at least	MoUs are signed and					regional or national body.	accredited by international or	Master or PhD program is				
					Harronar admor(s)	national author(e)	iournal with	10 000/ paper in	Publication	020 0008 · Daner	DI D#3 5:						training	for applied research and	and partnerships	\$ Collaboration	DLR#2.4: 150.000		programs.	education	quanty or	quality of	Accreditation of	450 0000	DI R#2 3.		
/conference paper	US\$ 20,000	author(s)	with regional	conference paper	US\$ 25,000/	author(s)	with national	conference paper	US\$ 8,000 /paper	author(s)	international	in journal with	US\$ 25,000/paper	regional author(s)	in journal with	US\$ 30,000/paper	Mo∪ with industry	US\$ 40,000 per	institution	MoU with public	US\$ 30,000 per	accreditation	International	US\$ 300,000 for	accreditation	Regional	US\$ 150,000 for	accreditation	National	US\$ 75,000 for	
/conference paper	US\$ 20,000	author(s)	with regional	conference paper	US\$ 25,000/	author(s)	with national	conference paper	US\$ 8,000 /paper	author(s)	international	in journal with	US\$ 25,000/paper	regional author(s)	in journal with	US\$ 30,000/paper	industry	US\$ 40,000 per MoU with	institution	MoU with public	US\$ 30,000 per	accreditation	International	US\$ 300,000\$ for	accreditation	Regional	US\$ 150,000 for	accreditation	National	US\$ 75,000 for	
	ST.	A. C.	IN 3 IV					230,000										100,000	150 000							450,000					
>			DE 1-180					275,000										10,000	190 000							550,000					

financial		institutional	transparent		DLR#3: TI		PE O. (P		TI.			fi		1			
been utilized.	showing how finds have	supported by interim	withdrawal applications	the ACE submits timely	The DLR will be disbursed if		ACE hosting University participates in the Partnership Of Applied Sciences, Engineering and Technology (PASET) benchmarking exercise.	CE bestime Heimenite	Externally generated revenue deposited into the ACE's account		institutions, for 2 weeks	faculty/PhD students to other	or a PhD student from other	The ACE must host a faculty			
account for the	on the ACE	supported by	Application	Withdrawal	DLR#3.1: Timelv	SUB TOTAL	DLR#2.8: Institution participating in benchmarking exercise:		DLR#2.7: External revenue generation		research and teaching.	promote regional	and PhD student	375,000\$ .Faculty	DLR#2.6:		
D Barrell	STATE OF THE PARTY	after six months)	Twice ner a vear (						\$1 per externally generated from national sources \$2 per externally generated \$1 from regional and international sources	cycriquige	8,000\$ International	Regional exchange	US\$ 10,000	exchange	US\$ 5,000 National	author(s)	with international
ACE account for	ranorting on the	supported by	Application	Withdrawal	DLR#3.1: Timely			SOULCES	\$1 per externally generated from national sources \$2 per externally generated \$1 from regional and international sources	exchange	8,000\$ International	exchange	US\$ 10,000	exchange	US\$ 5,000 National	author(s)	with international
		20,000				3,240,000	80,000		680,000			0,0,000	375 000				
		55,000			-,,	3,960,000	95,000		825,000			100,000	460 000				

7	R H								m							_				
Procar emene	DLR#4: Timely and audited								management											
The DLR will be disbursed based on the timely and	the ACE submits a timely procurement audit report detailing procurement practices.		accountability.	programs) are published on ACE websites to promote transparency and	IFRs, budgets, work	The DLR will be disbursed if		based approach.	on the project based on a risk	department conducts audits	a functional internal audit	The DLR will be disbursed if	issues related to the ACE.	that will amongst other	runctioning audit committee	university council has a	me university under me	The DLR will be disbursed if		
DLR#4.2: Timely and satisfactory	Timely procurement audit report (8,000 per year)	SUB TOTAL	work plan are all web accessible) (4,000 per year)	financial reports, budgets and annual	management (audit	Transparency of financial	DLR#3.4:	( <b>4,000</b> per year)	for the university	internal audit unit	Functioning	DLR#3.3:	year)	council (4,000 per	the university	Committee under	Functioning Audit	DLR#3.2:	year)	period (4,000 per
after six months	Once per year (after the fiscal year)																			
DLR#4.2: Timely and	Timely procurement audit report (22,000 per year)		plan are all web accessible) (11,000 per year)	interim financial reports, budgets and annual work	management (audit reports,	financial	DLR#3.4:	(11,000 per year)	for the university	internal audit unit	Functioning	DLR#3.3:	(11,000 per year)	university council	under the	Audit Committee	Functioning	DLR#3.2:	(11,000 per year)	the period
40,000	40,000.00	80,000		20,000						20,000					20,000					
110,000	110,000.00	220,000		55,000						55,000					35,000					

GROSS	SUB TOTAL	satisfactory progress report procurement on the ACE's procurement progress report practices. (8,000 per year)
		procurement progress report ( 22,000 per year)
4,500,000	80,000	
5,500,000	220,000	

### Notes:

- Total disbursement is limited to the overall amount of financing for each ACE, which was confirmed during negotiations.
- Disbursement amount is the capped disbursement amount per DLR for the project period of five years
- approved by the National Steering Committee and the Bank. During the mid-term review, the DLI/DLR allocation amounts and adjustments to the amount of financing per DLI and DLR, including to DLR#2.2 - 2.7, will have to be requested by the ACE, and undisbursed funds will be revisited. combinations of the education and research results indicated in DLRs #2.2 - 2.7. Therefore, the amounts allocated to each DLR#2.2 - 2.7 can be re-allocated. The financing allocated to DLR# 2.1 and DLR# 2.8 is not adjustable and remains fixed. All DLR#2.2 - 2.7 can be adjusted downwards and upwards. But, no more than 50 percent of the original amount capped for each During implementation, each ACE will have flexibility to achieve education and research excellence through completing different



# Section 3: CENTER RESULT FRAMEWORK (from Y1-Y5)

### . ACE Data Science

Regional students enrolled in ACEs: (i)   Masters (Total)   Adasters (Female)   Adasters (Female)   2   2   2   2   2   2   2   2   2	Indicator		Y1	Y2	Y3	Y4	Y5
Ilede in ACEs: (i)   Masters (Total)   6   6   6   6   6     PhD (No. of female)   2   2   2   2   2   2   2     PhD (Total)   2   2   2   2   2   2   2   2   2			Target	Target	Target	Target	Target
PhD (No. of female)         Masters (Female)         2         3         2         3         2         3	1. Regional students enrolled in ACEs: (i)	Masters (Total)	6	6	6	6	6
PhD (Total) 2 2 2 2 2 2 2 PhD (Female) 11 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Masters (No. of Female) (ii) PhD (No. of female)	Masters (Female)	2	2	2	2	2
PhD (Female)   1   0   1   1   1       Short-term courses   7   7   7   7   7   7     Groul) enrolled in   Masters (Total)   20   20   20   20   20     PhD (Total)   8   8   8   8   8   8   8   8   8		PhD (Total)	2	2	2	2	2
Short-term   courses   7   7   7   7   7   7   7   7   7		PhD (Female)	-	0	1	1	0
gional) enrolled in Masters (Total) 20 20 20 20 20 male) (ii) PhD (No. Masters (Female) 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7			7	7	7	7	7
male) (ii) PhD (No.       Masters (Female)       7       7       7       7       7         PhD (Total)       8       8       8       8       8       8         PhD (Female)       3       2       3       3       3         For collaboration in applied research and 2Es       5       1       1       1       1         Total       6       1       1       1       0        0		Masters (Total)	20	20	20	20	20
PhD (Total)         8         8         8         8           PhD (Female)         3         2         3         3           Short-term courses         30         30         30         30           Female (%)         Total         5         1         1         1           Total         6         1         1         1         0           Regional         0         0         1         0         0           Total         58         58         58         58           Female (%)         40         38         40         40           40         14         14         14	ACEs: (i) Masters (No. of female) (ii) PhD (No.	Masters (Female)	7	7	7	7	7
PhD (Female)         3         2         3         3           Short-term courses         30         30         30         30           For collaboration in applied research and arms offered by the arms offered by the Stational         Total         6         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         0         <	of female)	PhD (Total)	8	8	8	8	∞
Short-term courses 30 30 30 30 30  Or collaboration in applied research and 25 1 1 1 1  Total		PhD (Female)	3	2	3	3	2
Sior collaboration in applied research and SES         1         1         1           CEs         Total         6         1         1         1           ams offered by the arms offered by the arms offered by the arms offered by the Short-term Courses         Total         6         1         1         1         0           Regional         0         0         0         0         1         0         0           International         0         1         0         0         0         0         0           Short-term Courses         0         0         0         0         0         0           Total         58         58         58         58         58           Female (%)         40         38         40         40           40         14         14         14		courses	30	30	30	30	30
rams offered by the arms offered by the Parisinal Female (%)       Total       6       1       1       0       0         National Regional Regional       0       0       0       1       0 <td>MOUs on partnerships for ining entered into by the ACEs</td> <td>applied research and</td> <td>5</td> <td>1</td> <td>1</td> <td>1</td> <td>-</td>	MOUs on partnerships for ining entered into by the ACEs	applied research and	5	1	1	1	-
National         6         0         0         0         0           Regional         0         0         1         0         0           International         0         1         0         0         0           Short-term Courses         0         0         0         0         0         0           Total         58         58         58         58         58           Female (%)         40         38         40         40           1tb         Total         2         14         14         14		Total	6	1	_	0	0
Regional         0         0         1         0           International         0         1         0         0           Short-term Courses         0         0         0         0         0           Total         58         58         58         58         58           remale (%)         40         38         40         40         40           nts exchanges to Total         2         14         14         14         14	ACEs	National	6	0	0	0	0
International 0 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		Regional	0	0	1	0	0
Short-term Courses         0         0         0         0           Total         58         58         58         58           Female (%)         40         38         40         40           nts exchanges to Total         2         14         14         14		International	0	_	0	0	0
Total         58         58         58         58           Female (%)         40         38         40         40           nts exchanges to Total         2         14         14         14		Short-term Courses	0	0	0	0	0
Faculty and PhD students exchanges to Total 2 14 14 14	5. Direct Project Beneficiaries	Total	58	58	58	58	58
Faculty and PhD students exchanges to Total 2 14 14 14	S. S	Female (%)	40	38	40	40	38
	Faculty and PhD students exchanges	Total	2	14	14	14	14

Y

promote research and teaching (No. of female)						
	Female	_	4	4	4	4
2. Amount of externally generated revenue by the ACEs	ACEs	\$200,000 \$2	\$200,000	\$200,000	\$200,000	\$200,000
3. Internationally recognized research Total	Total	6	8	8	9	9
publications in disciplines supported by the ACE No. co-authored with 2	No. co-authored with	2	2	2	<b>ω</b>	w
Program and with regional coauthors	regional collaborators					
4. No. of institutions hosting ACEs participating in the PASET 0	pating in the PASET	0	0	0	0	0
(						
1. Events that foster partnerships between ACE and private sector/industry	n ACE and private	2	2	2	2	2
1. Knowledge sharing events with ACEs, partner institutions, academia 1 and diaspora	r institutions, academia	1	1	1	1	1
2. Reports by ACEs on Beneficiary Satisfaction		1	_	1	1	1
3. Timely verification of ACE achievement of DLIs	S	2	2	2	2	2
4. Biannual reporting on M&E of the ACEs		2	2	2	2	2



## 2. ACE Energy for Sustainable Development

6	7	6	6	Ċ.		3. Internationally recognized research total
\$100,000	150,000	\$100,000	\$150,000	\$100,000		Amount of externally generated reven
3	5	5	5	1	Female	promote research and teaching (No. of female)
11	15	15	15 .	2	Total	to
2	11	12	12	13	Female (%)	
26	58	58	58	40	Total	5. Direct Project Beneficiaries
0	0	0	0	0	Short-term Courses	
0	0	0	1	0	International	
0	0	0	0	0	Regional	
0	0	0	0	6	National	ACEs
0	0	0	0	6	Total	redited education programs offered by the
0	0	0	0	5		3. MOUs on partnerships for collaboration in applied research and training entered into by the ACEs
20	20	20	20	0	Short-term courses (Total)	
2	3	3	3	4	PhD (Female)	
8	8	8	8	8	PhD (Total)	of female)
0	8	9	9	9	Masters (Female)	ACEs: (i) Masters (No. of female) (ii) PhD (No.
0	30	30	30	30	Masters (Total)	2. Students (national and regional) enrolled in
5	5	5	5	0	Short-term courses (Total)	
1	1	1	1	2	PhD (Female)	
2	2	2	2	3	PhD (Total)	Temale)
0	2	3	3	3	Masters (Female)	Masters (No. of Female) (ii) PhD (No. of
0	9	9	9	9	Masters (Total)	1. Regional students enrolled in ACEs: (i)
Target	Target	Target	Target	Target		Indicators
Y5	Y4	Y3	Y2	Y1		

publications in disciplines supported by the ACE						
Program and with regional coauthors	No. co-authored with 2	2	4	4	4	4
	regional collaborators					
4. No. of institutions hosting ACEs participating in the PASET 0	pating in the PASET	0	0	-	0	1
benchmarking exercise						
1. Events that foster partnerships between ACE and private 0	n ACE and private	0	1	0	-	0
sector/industry						10.5
1. Knowledge sharing events with ACEs, partner institutions, academia 0 and diaspora	r institutions, academia	0	1	1	0	1
2. Reports by ACEs on Beneficiary Satisfaction		0	1	1	1	1
3. Timely verification of ACE achievement of DLIs	ls	2	2	2	2	2
4. Biannual reporting on M&E of the ACEs		2	2	2	2	2

## 3. ACE Internet of Things

Triancia (Tro. or remain) (II) The (Tro. of Tomain)	2. Students (national and regional) enrolled in ACEs; (i) Masters (No. of female) (ii) PhD (No. of female)	The same of the sa				of Female) (ii) PhD (No. of female)	1. Regional students enrolled in ACEs: (i) Masters (No.   PhD (Total)					MANACATOR	Indicators
Masters	(Total)	(Total)	courses	Short-term	(Female)	PhD	PhD (Total)	(Female)	Masters	(Total)	Masters		
0	0	0			0		0	0		0		Target	Y1
15	30	12			3		6	5		9		Target	Y2
15	30	12			1		2	5		9		Target	Y3
15	30	12			1		2	5		9		Target	Y4
15	30	12			1		2	5		9		Target	Y5

	ı	ú		
	١	a		
	Ľ	۹		
	ş	ď	١	
	J	٥	٩	L
1	_			

PhD (Total)   0   14   4   4   4   4   4   4   4   4		(Female)					
PhD		PhD (Total)	0	14	4	4	4
Partnerships for collaboration in applied research and into by the ACEs   Total   ACEs   Total   ACEs   A		PhD					
Short-term   Courses   C		(Female)	0	7	2	2	2
Partmerships for collaboration in applied research and adinto by the ACEs   Total   ACEs   National   ACEs   ACEs   Total   ACEs   ACCs   Accidence of the ACEs   ACCs   Accidence of the ACEs   ACCs   Accidence of the ACEs   ACEs   ACCs   Accidence of the ACEs   ACCs   ACCs   Accidence of the ACCs		Short-term					
partmerships for collaboration in applied research and dinto by the ACEs dinto dinto by the ACE dinto		courses	0	3	)	>	>
Total   4   1   1   0   0   0   0   0   0   0   0	MOUs on partnerships	research and		00	00	00	20
Total   4   1   1   0   0	training entered into by the ACEs		10	0	0	0	0
education programs offered by the ACEs         National Regional Regional International Quantity         4         0         2		Total	4	-	_	0	0
education programs offered by the ACEs         Regional International         0         1         0         0           International International International International Internations in Program and with hors         Regional International Inte		National	4	0	0	0	0
International   0   0   1   0   0       Short-term   Courses   0   0   0   0   0   0   0   0     Short-term   Courses   0   0   0   0   0   0   0   0     Courses   0   0   0   0   0   0   0   0     Ad PhD students exchanges to promote   Female (%)   0   37   32   32     Eaching (No. of female)   Total   0   0   2   4   4     Eaching (No. of female)   Total   0   0   2   4   4     Eaching (No. of female)   Total   0   0   2   2   2     Externally generated revenue by the ACEs   S100,000   S100,000   S100,000   S100,000     S100,000   S100,000   S100,000   S100,000     Eaching (No. of female)   Total   0   10   16   16     Eaching (No. of female)   No.   co-paperated revenue by the ACEs   S100,000   S1	4. Accredited education programs offered by the ACEs	Regional	0	1	0	0	0
Short-term   Courses   O   O   O   O   O   O   O   O   O	The second second profession of the second	International	0	0	-	0	0
Courses   O   O   O   O   O		Short-term					
Exct Beneficiaries         Total         12         116         106         106           Ind PhD students exchanges to promote acching (No. of female)         Total         0         37         32         32           Exercise         Total         0         2         4         4           Exercise         Total         0         100,000         \$100,000		Courses	0	0	0	0	0
Ad PhD students exchanges to promote externally generated revenue by the ACEs ported by the ACE Program and with hors stitutions hosting ACEs participating in the PASET exercise at foster partnerships between ACE and private at foster partnerships are partnerships at foster partnerships at foster partnerships are partnerships at foster partnerships at foster partnerships are partnerships at foster partnershi	5 Direct Project Repeticionies	Total	12	116	106	106	106
aching (No. of female)  Externally generated revenue by the ACEs externally generated revenue by the ACEs ported by the ACE Program and with hors  Stitutions hosting ACEs participating in the PASET exercise  at foster partnerships between ACE and private at foster partnerships between ACE and private arching (No. of female)  Total 0 0 10 16 2 2 2 2 2  S100,000 \$100,000	C. PHOCH INJUNITION	Female (%)	0	37	32	32	17 ·
externally generated revenue by the ACEs  externally generated revenue by the ACEs  stitutions hosting ACEs participating in the PASET exercise  at foster partnerships between ACE and private at foster partnerships are foster partnerships at foster p	Faculty and PhD students	Total	0	2	4	4	2
externally generated revenue by the ACEs  Total  No. copported by the ACE Program and with hors  Total  No. copported by the ACE Program and with regional extitutions hosting ACEs participating in the PASET exercise  at foster partnerships between ACE and private at foster partnerships at fost	research and teaching (No. of female)	Female	0	0	2	2	0
ally recognized research publications in poported by the ACE Program and with hors  No. co-authored with with regional collaborators 0 4 6 6  stitutions hosting ACEs participating in the PASET exercise ACE and private at foster partnerships between ACE and pri	2. Amount of externally generated revenue by the ACEs		\$100,000	\$100,000	\$100,000	\$100,000	\$100,000
ally recognized research publications in poported by the ACE Program and with hors  authored with with regional collaborators 0 4 6 6  stitutions hosting ACEs participating in the PASET exercise  at foster partnerships between ACE and private 1 1 1 1 1		Total	0	10	16	16	12
regional regional collaborators 0 4 6 6 stitutions hosting ACEs participating in the PASET exercise ACE and private 1 1 1 1	recognized rted by the	ored					
stitutions hosting ACEs participating in the PASET exercise 0 1 1 1 1 1 1		regional collaborators	0	4	5	6	6
exercise 0 1 1 1 1 at at foster partnerships between ACE and private 1 1 1 1	No. of institutions hosting ACEs participating						
at foster partnerships between ACE and private 1 1 1 1			0	1	1	1	_
	at foster partnerships between						
	sector/industry		1	1	1	1	1

n
11
444
18

<ol> <li>Knowledge sharing events with ACEs, partner institutions, academia and diaspora</li> <li>Reports by ACEs on Beneficiary Satisfaction</li> <li>Timely verification of ACE achievement of DLIs</li> </ol>	1 0	2 1 1	2 1	2 1 1	2 1 1
2. Reports by ACEs on Beneficiary Satisfaction	0	1	1	1	1
3. Timely verification of ACE achievement of DLIs	2	2	2	2	2
4. Biannual reporting on M&E of the ACEs	2	2	2	2	2

# **ACE Innovative Teaching Mathematics and Sciences**

		V1	CA	V3	VA	77
Indictor		Target	Target	Target	Target	Target
	Masters (Total)	6	6	6	6	6
	Masters (Female)	2	2	2	2	2
1. Regional students enrolled in ACEs: (i)	PhD (Total)	3	3	3	3	3
of Female) (ii) PhD (No.	PhD (Female)	1	1	1	1	1
	Short-term courses					
	(Total)	9	9	9	9	0
	Masters (Total)	20	20	20	20	0
	Masters (Female)	6	6	6	6	0
2. Students (national and regional) enrolled in	PhD (Total)	8	8	8	8	8
of female)	PhD (Female)	3	3	3	3	3
	Short-term courses					
	(Total)	30	30	30	30	0
3. MOUs on partnerships for collaboration in applied research and training	ed research and training					
entered into by the ACEs		2	_	-	1	
	Total	0	4	0	0	0
A A some dited advention amount of the day	National	0	2	0	0	0
ACES	Regional	0	0	0	0	0
ACES	International	0	0	0	0	0
	Short-term Courses	0	2	0	0	0
5. Direct Project Beneficiaries	Total	58	58	58	58	58

	Female (%)	17	17	17	17	17
1. Faculty and PhD students exchanges to Total	Total	5	8	10	10	10
promote research and teaching (No. of female)	Female	2	2	3	3	3
2. Amount of externally generated revenue by the ACEs	(CEs	\$50,000 \$	\$100,000	\$100,000	\$100,000	\$150,000
3. Internationally recognized research Total	Total	5	5	10	10	10
lines supported by	No. co-authored with					
Program and with regional coauthors	regional collaborators	2	2	4	4	4
4. No. of institutions hosting ACEs participating in the PASET	ating in the PASET					
benchmarking exercise	16	0	1	_	1	1
1. Events that foster partnerships between ACE and private sector/industry	private sector/industry	<b>⊢</b>	1	1	1	0
1. Knowledge sharing events with ACEs, partner institutions, academia and	stitutions, academia and					
diaspora		0	1	1	1	0
2. Reports by ACEs on Beneficiary Satisfaction		1	1	1	1	1
3. Timely verification of ACE achievement of DLIs		2	2	2	2	2
4. Biannual reporting on M&E of the ACEs		2	2	2	2	2



### **Section 4: PROCEDURES**

This part describes the pathways of management of the project from the implementing team to other stakeholders and the role of each. Administrative and academic procedures are described to avoid any misinterpretation as well as providing official references for further decision making.

### 4.1. Administrative procedure

ACEs are operating in a complex administration which need to be well defined and understood by each and every stakeholder. Indeed, there is a core team in charge of implementation of activities and other supporting teams on both administration and finance as well as academic side.

The implementation of the project is led by the center Director who is officially appointed by the Vice Chancellor and is held accountable for the success and failure of the center.

The administrative support is led by Single Projects Implementation Unit (SPIU) where all financial transactions and administrative issues are channeled and handled.

The academic support is led by the Principal of the College hosting the concerned ACE. The Principal is responsible for the academic success of these ACEs.

### 4.1.1. Responsibilities and powers of staff

### 4.1.1.1. Role of the core implementing team

The core implementing team is composed as per approved structure of each ACE. However, based on the nature of the project and its scope the minimum membership should include:

- 1. Director
- 2. Deputy Director
- 3. Head of Research or Head of PhD studies
- 4. Head of teaching or Head of MSc programs
- 5. Administrative staff that may include a Center Administrator, IT Officer, M&E Officer, Accountant and Procurement Officer.

Except the Administrative staff who are contractual staff as recruited for this specific purpose, other members of the implementing team are chosen among the University faculty unless specified otherwise in the project implementation plan. The role of each member is described in the appendix attached.

### 4.1.1.2. Role of UR-SPIU

The role of UR-SPIU is mainly to **facilitate** financial and administrative issues of ACEs. There are three (3) shared staff dedicated to ACEs' activities namely: an accountant; a procurement officer and an M&E officer. Apart from these staff, the whole team at SPIU is mandated to facilitate in the implementation of ACEs' planned activities and is accountable for finance, procurement, HR issues among others. The role of the SPIU is summarized in the below:





### FINANCE

- Facilitate budgeting sessions
- Process financial commitments as initiated by the center Director
- Prepare financial reports as required by both the Rwandan existing laws and regulations as well as the loan agreement

Keep financial records and file for audit purposes as required

### **PROCUREMENT**

- Facilitate the elaboration of procurement plan
- Process project tenders
- Facilitate project procurement audits
- Prepare purchase orders for procurement requests initiated by the center Director
- Report on procurement progress as required by the funder and national regulations

### M&E

- Contribute in the planning sessions toward development of initial targets
- Facilitate in gathering and analysis of projected related data
- Report project progress to higher authorities as required by the loan agreement

### HR

- Facilitate in the recruitment processes;
- Lead the contract preparation process
- Handle payroll related issues (salaries, taxes, Contributions to RSSB, etc.) of contractual staff of the project

### AUDIT

- Conduct internal audit sessions in collaboration with university internal audit unit;
- Facilitate audit sessions by external auditors as required by the funder

### LEGAL ISSUES

 Provide legal advice i.e Review of MoUs and legal conformity of contracts for staff to mention but a few.

### 4.1.1.3. Role of the Principal of College

The core role of the Principal is to oversee the quality of academic programs implemented by the concerned ACE as well as the performance of the core implementing team.

Responsibilities	Powers
<ul> <li>Lead approval process of the academic programs to be offered by ACEs</li> <li>Avail space for ACE activities</li> <li>Oversee the implementation of ACE plans</li> <li>Advocate for ACE in higher levels and other partners</li> </ul>	<ul> <li>Appoint and dismiss implementing team members, except the Director</li> <li>Facilitate in the recruitment of faculty</li> <li>Contract on behalf of ACE, external academic service providers</li> </ul>





### 4.1.2. Committees

No	Committee	Scope of the committee
1	National	Membership
	Steering Committee	<ul> <li>Ministry of Finance, related line ministries in the priority areas of the selected ACEs,</li> </ul>
		<ul> <li>Representative of the National Agency for Higher Education or science and technology,</li> </ul>
		Representative from the host university of the selected ACEs
		from the private sector.
		Appointment
		<ul> <li>Each member will receive an appointment letter from the ministry in charge of higher education to serve as a member on the NSC for the duration of the project</li> </ul>
		Terms of Reference
		Review and approve annual work program
		Review and approve DLI results
		Oversees audits
		Monitor the overall implementation progress and promote overall good practice
		Meeting calendar
		The NSC will meet twice a year.
		<ul> <li>Meetings are convened by the chair and invitations sent out at least two weeks in advance.</li> </ul>
		Extraordinary meeting(s) may be called at the request of the Chair of the NSC
2	Management	Membership
	Committee	<ul> <li>The management committee is composed of all members of the implementing team and is chaired by the center Director</li> </ul>
		ToR
		Review appointment or approval of employment contracts
		Review activity progress reports as opposed to action plans
		Meeting Calendar
		Once every two weeks
3	Admission and	



	training committee	The committee is composed of five faculty members appointed by the Center Director and chaired by the Head of teaching
		ToR
		<ul> <li>Assess the applications to a given program,</li> </ul>
		Plan for teaching activities
		<ul> <li>Plan, assess and approve the exchange programs</li> </ul>
		<ul> <li>Evaluate the academic results toward a given award</li> </ul>
		Meeting Calendar
74383		<ul> <li>Four times a year and each time whenever necessary</li> </ul>
4	Research	Membership
	Committee	<ul> <li>The committee is composed of five faculty members appointed by the Center Director and chaired by the Head of Research</li> </ul>
		ToR
		<ul> <li>Assess the applications for support of research related activities (grant, publications,)</li> </ul>
		<ul> <li>Plan for research related activities</li> </ul>
		Meeting Calendar
		Four times a year and each time whenever necessary

### 4.1.3. Procurement processes

The procurement of goods, works and consultancies services are governed by the Rwandan Public Procurement law and related regulations. However, the procurement of non-consultancy services like academic services are governed by the University policies governing external and visiting faculty.

### 4.2. Financial proceedings

The financial proceedings are governed by the Rwandan law on financial management and related regulations.

### 4.2.1. Income management

All incomes are recorded according to the standardized accounting systems. Funds are collected through two different bank accounts:

- Specific account: Is the account opened in national bank (BNR) specifically to receive the money disbursed from World Bank for financing ACE project or any other transfer of funds that may occur from project realization (e.g. won grants).
- Collection account: Is the account to be opened in a given commercial bank designed to receive money from different beneficiaries (students, partners, etc.)





### 4.2.1.1. Collection account

For the sustainability of the ACEs, it is expected that they will generate more funds to build their financial sustainability. Indeed, the project will match US\$1 for every US\$1 raised from national sources, and US\$2 for every US\$1 raised from regional and international sources. The project also includes an indicator in the Results Framework, *externally generated revenue*, to monitor progress of fundraising made by the ACEs under the project.

It is in this framework that there is a need of having specific collection account which is different from the disbursement account (which is specific to the funds disbursed from World Bank).

In order to make operations easier, the collection account shall be specific to each center and be opened in one of national commercial banks. This account will be exclusively dedicated to collection of funds out of project funds. These funds shall include, but not limited to, school fees of students belonging to the concerned center, administration fees, short-courses' fees, tuition fees from private candidates, fundraised funds, etc.

To spend funds on the collection accounts, will require the approval of the University Chief Budget Manager (DVC FINANCE).

### 4.2.1.2. Disbursement of funds

### 1. For each subsequent yearly disbursement (July 2016-2020):

- (a) The ACE will compile the achieved results and certify that it has the required background information in its archives to document the achievements of the results. The archives will be kept for a period of twenty years.
- (b) The ACE, ACE country focal point and the Ministry in charge of higher education through the National Steering Committee will review the results and submit information regarding the achievement of the project results for that year (Year 1-4). The information to submit consists of two parts: (i) ACE results in the form of the DLIs, and (ii) Expenditures in the eligible expenditure program (EEP).
- (c) RFU will, together with the World Bank, verify achievements, sometimes on a sample basis, and the World Bank will disburse the agreed funds for that year's results to the project account through the MoF.
- (d) Ministry of Finance will transfer the funds using the regular budget process to the ACE account at the university level.

### 4.2.2. Expense management

All expenses are recorded and managed according to the international standard of account as specified in the financial management law.

### 4.2.3. Management of ACEs after financing period

After the funding period, as set in PAD, each center shall continue to operate and generate more funds as expected. However, the administration issues shall be transferred from SPIU to the respective Colleges. With respect to the mandate of SPIU, any other third party funds that may be generated by the center during or after the funding period will be also managed by SPIU.





### Section 5: ELIGIBLE FEES AND RATES

The fees for supporting in delivery of the project are defined according to the availability of funds and acceptable limit ranges that allow the smooth implementation of project activities. Fees described below are those to be expended by the center for a given purpose linked with the project scope.

### 5.1. For staff

The staff are classified into two categories according to the origin of the staff:

- Resident staff are both faculty and administrative staff of the center
- Visiting experts are those invited from out of the center. These are also sub-classified into two categories:
  - o Local are those coming from national institutions rather than UR
  - o Regional and international are those coming from any abroad institution.

The table below shows:

Type of fee	Description	Rate (unit cost) in USD	Measurement unit	Payment basis
Service compensation	Fees paid to any external faculty/professional for a given academic service	300 USD per day	Number of days spent in delivering eithe academic module or professional short-course	Signed contract <sup>1</sup> between the faculty and the Principal of College hosting the ACE
		300 USD per examination paper	Number of examination Papers moderated	Appointment letter by the Principal of College hosting the ACE
		40 USD Per answer booklet	Number of examination answer booklets remarked	Appointment letter Principal of College hosting the ACE
Facilitation for PhD and MSc supervision	Fees paid to any faculty member either resident or non resident staff, to facilitate him/her in the supervision or co-supervision of	2,000 for PhD 1,000 for Msc	Number of thesis supervised	Contract <sup>2</sup> between the supervisor/co-supervisor and the Principal of College hosting the



	one ACE PhD excluding travels, accommodation, and related expenses. For UR staff, this facilitation is called research incentive paid on the research account of the supervisor upon graduation of the supervised student.			ACE
Daily subsistence allowance	Fees paid to any international or regional academic staff or expert invited to support in implementation of activities of ACI through formal partnership. This fee stands for coverage of in-country stay including accommodation, local transport and other expenses.	day of stay in	Number of days spent in ACE	Invitation letter signed by Principal of College hosting ACE
Communication Allowance	Airtime for staff to facilitate in and out country calls	Director: 60 USD Deputy Director: 50 USD Head (each): 40 USD Administrative staff (each) <sup>3</sup> : 30 USD	Paid monthly	None
Internet fee		Director, Deputy Director and Heads of Units and IT officer: 4G monthly subscription of internet connectivity.	Paid monthly	None

		Other staff may use the office internet provided either by the University or the ACE		
Proposal review	Fees for review of applications for grant		Number of of proposals reviewed	Appointment letter by the Principal of College hosting the ACE

### Note:

- The management committee of each center may take appropriate action for other relevant staff to get communication allowances and/or internet fee.
- Other fees like mission allowance, transports etc. which are not stated above are determined by relevant laws and regulations applied in Rwanda.

### 5.2. For students

Type of fee	Description	Rate (unit cost) in USD	Measurement unit	Payment conditions	
1. Tuition fee	Are fees paid to the University to cover academic cost of a given program	As determined annually by the University	Number of students supported	Approved list of candidates supported	
2. Student Stipend					
2.1. PhD students					
a. Regional <sup>4</sup> students	Fees given to selected regional students to cover the living expenses during the study period.			List of enrolled students	
b. Local student	Fees given to selected national to facilitate their stay in study station.	Min: 250 USD Max: 300 per month	Number of months spent in ACE	Sponsorship letter signed by the ACE Director	
2.2. Masters students	- Comment				





a.	Regional	Fees given to	Min 250,	Number of	List of
	students	selected regional students to facilitate their	Max: 300	months spent in ACE	
		stay in Rwanda			
	Local student	Fees given to selected national to facilitate their stay in study station if different from the leaving place	Min: 150 Max: 200 USD per month	Number of months spent in ACE	Sponsorship letter signed by the ACE Director
	earch fee	Fee to support student research related activities	USD	Each thesis	List of selected projects
4. In-c	course fees for fiel	d visits and exchan	ge		projecto
a.	Local within Kigali/working place <sup>5</sup>	Contingency fee to cover lunch and transport within Kigali	10 USD per day		
b.	Local out of Kigali/ working place	Accommodation and contingence fees	Rates of mission allowances at the level IV and V respectively for PhD and Masters students determined by the public law will be applied		
C.	Outside Rwanda	Fees to cover contingencies and accommodation	The total amount for the whole period will be fixed by ACE management committee		Acceptance letter of hosting institution and letter of approval of ACE

 $<sup>^{\</sup>rm 1}\,{\rm The}$  contract will indicate the payment modalities and deliverables





<sup>&</sup>lt;sup>2</sup> The contract will indicate the payment modalities and deliverables <sup>3</sup> For shared staff, the cost is shared between ACEs





 $<sup>^4</sup>$  African students  $^5$  The working place is defined as the District where the ACE is based if not in Kigali.

### SECTION 6: PLANNING, MONITORING AND EVALUATION

### 6.1. Planning

Planning of activities is done by participatory approach with full participation of ACE staff and stakeholders as well as partners. The M&E and procurement officers of ACE are responsible of compilation and drafting the planned to be approved by the National Steering committee before being submitted to the concerned authorities.

Plan	Final destination	Submission deadline	
Annual action plan	IUCEA with copy to World Bank		
Budget and MTEF <sup>6</sup>	IUCEA with copy to World Bank	31st March every year	
Procurement plan	IUCEA with copy to World Bank	31st March every year	

### 6.2. Monitoring and evaluation

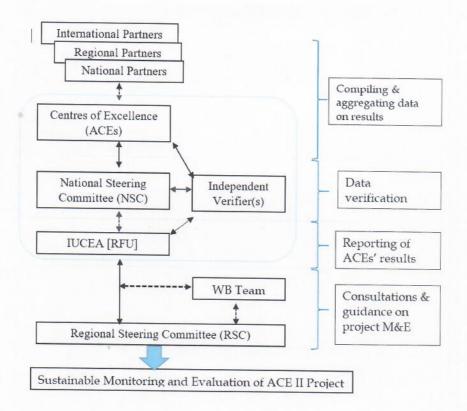
In line with the project objectives, the M&E will cover three aspects: Performance; Compliance; and Impact monitoring.

- a. **Performance** monitoring will determine whether activities and processes are being executed as per agreed schedules and data gathered will help identify implementation challenges and improve project management.
- b. Compliance is expected to be assessed based on whether grant conditions and project implementation guidelines including procurement and fiduciary conditions are being followed.
- c. **Impact** is expected to be measured based on the extent to which the Project contributes to the achievement of the project development goals.

M&E is expected to be carried out at all levels of the Project implementation, which cascades one into the other. There are basically three cascading levels relevant for planning, managing and measuring the Project's progress: (i) The overarching project level involves compiling and aggregating all data provided by each ACE, and planning, managing and reporting of ACE-overarching results - which is under the responsibility of IUCEA/[RFU]; (ii) The project level for each of the separate ACEs - which is under the responsibility of each ACE (which will also report to the RFU), including the data provided to them by their Partner Institutions; (iii) the ACEs' Partner Institution Level, which is planning, managing and measuring relevant data for the ACE- level Results Frameworks (RFs) – which is under the responsibility of each Partner Institution (PI), providing the data to their respective ACEs. The data consolidated by ACEs shall be verified by the verification agency/firm which will discuss its findings with the ACEs before submission of the report to RFU.

Figure 2: A flow chart of M&E process





At the ACE level, the tools for M&E includes: (a) reports on institutional progress, internal quality, and efficiency audit; (b) reports on results that are verified by an external independent verifier for disbursements and performance audits; and (c) direct stakeholder feedback.

To ensure that the project implementation is fast-tracked, all data related to project activities must be disaggregated and compiled in database within the center's office while related documentations are filed in a proper way to facilitate access at any request.

### 6.3. Reporting

All reports to be produced shall reflect the reality and contain the updated information on the project status. The table below summarizes the kinds of report that will be produced.

Type of report	Destination	Deadline	Templates	
Progress report	MINECOFIN	15 day after the end of each quarter	Provided MINECOFIN	by
Bi-annual reports: financial, activities and procurement progress reports	World Bank	30 day after the end of six months of a given financial year	Provided World Bank	by and





Results achieved by the ACEs will be verified independently for disbursement. Independent verifier(s) hired by IUCEA/[RFU] is expected to verify the results achievement of the agreed DLIs/DLRs for all the ACEs in every six months during the project implementation. During the mid-term review of the project implementation, the DLIs/DLRs and their allocation amounts as well as any issues related to undisbursed funds will be re-examined.



<sup>&</sup>lt;sup>6</sup> Mid Term Expenditure Framework

### Section 7: MARKETING AND COMMUNICATION STRATEGIES

Considering the impact and expectations from the ACEs, investing into marketing and communication is vital in order to ensure the large diffusion of centers' activities and attraction of the best customers.

Marketing and Communications will enhance and protects UR/ACEs institutional reputation, advances and strengthens the University's brand, encourages community engagement, and reinforces the University's relevance in the lives of key target audiences, including current and prospective students, alumni, partners, friends, faculty and staff.

Regardless the size of centers, a strong set of promotional strategies will help to position them in a favorable light, while opening the doors for future communication. Specifically, Marketing and Communication office of UR in close collaboration with SPIU will provide a wide range of services, including:

- Articulate and manage the University's brand, key messages and visual identity, setting standards, and supporting with guidelines and services, to ensure they are delivered consistently across all media, to all markets and audiences;
- Generate greater media coverage of UR-ACEs, its staff and its students locally, nationally
  and internationally through a refreshed Media strategy, and develop stronger
  relationships with the media and other stakeholders;
- Promote the impact and value of research and knowledge services, generating public understanding of UR-ACEs research and its contribution to the society focusing mostly on research priorities;
- Manage the UR-ACEs public presence and communicate with the local community, through media relations and public events.

In pursuit of its mission, the UR and SPIU Marketing and Communication units will assist in producing content that upholds the brand integrity of UR-ACEs.

Below are some of the promotional techniques that will be used:

### 8.1. Use of Radio and TV

Despite the fact that many ACEs stakeholders spend greater amounts of time surfing the internet and using mobile devices than ever before, TV and radio marketing still dominating marketing and communication industries in Rwanda. In fact, TV advertising displays greater success with key performance indicators (KPIs) than any media source.

### 8.1. Use of Social Media.

Social media websites such as Facebook, Twitter, and LinkedIn etc. offer anyone a way to promote products and services in a more relaxed environment. This is direct marketing at its





best. Social networks connect with a world of potential customers that can view the center from a different perspective is highlighted.

To implement this strategy, each center will have to open dynamic social media accounts and update them on regular basis. Moreover, the center will facilitate the staff in charge of this strategy to access and use the latest relevant media to reach the targeted group.

### 8.2. Contests

The idea is to promote the center's brand and put its logo and name in front of the public rather than make money through a hard-sell campaign. People like to win prizes. Thus, sponsoring contests can bring attention to the center's services and products without its overtness.

### 8.3. Branded Promotional Gifts

Giving away functional branded gifts to contesters, best cunstomers and stakeholders can be a more effective promotional move than handing out simple business cards. They can include flashdisk, ink pen, key holders, among others. These are gifts you can give your customers that they may use, which keep your business in plain sight rather than in the trash or in a drawer with other business cards the customer may not look at.

### 8.4. Customer Appreciation Events: Open days

ACEs will have to organise open-day events with free refreshments and interactions that would draw customers into the real image of the centers. Emphasis on the appreciation part of the event, is an effective way to draw not only current customers but also potential customers through the door. Strategies to organize more attractive and less expensive events will be deployed by centres. To be more effective, a center may organize such event in collaboration with its partner whether national or regional.

### 8.5. Customer satisfaction Surveys

Conducting a customer satisfaction survey annually will allow each center to know the satisfaction level of different customers in order to improve the quality of service delivered and attract more customers.





### **Section 8: AUDITING**

### Internal Control Arrangements:

The management of the University is responsible for the effectiveness of the system of internal controls. This responsibility will include making sure that: (i) project funds are utilized efficiently, economically and only for the intended purposes; (ii) financial reports generated by the accounting system are prepared on time, accurately and that they are reliable; and (iii) the assets acquired with project funds are safeguarded from misuse, defalcation, conversion and other forms of misappropriation.

- 1. The system of internal controls in operation follows those defined in the FMM of all the implementing entities. The internal control systems will be enhanced with project specific control systems documented in the Project Implementation Manual /Plan.
- 2. Internal Audit function: Having a functional internal audit department that conducts audits on this project based on a risk based approach is a disbursement-linked result. The UR's Internal audit unit in collaboration with SPIU will include in their work plans audits to be done on the project based on a risk based approach.
- 3. UR will develop audit manuals with good practices issued by the Institute of Internal Auditors; acquire internal audit software to be more efficient and effective when conducting audits; train staff in performance auditing to strengthening value for money auditing; and train in risk based auditing to strengthen internal audit skills. SPIU staff incharge of audit will have to ensure that audit of ACEs is done at least on a semi-annual basis if the risk is low or moderate or on a quarterly basis if the risk is high or substantial.

Audit committee: The committee is essential to ensure that audit issues are brought to high level attention and addressed. The committee should be independent, and made up of non-executive members, including University Council members.

4. Given the importance of the role of audit committee mainly following up audit issues to ensure they are addressed and therefore strengthening internal control systems of the ACEs, the functionality of this committee will be a DLI for the ACEs. This functionality will be measured by holding meetings in accordance with the audit committee charter and having minutes to demonstrate that there is follow up of audit issues. Internal auditors will be expected to report to the audit committees functionally and report administratively to the Vice Chancellor of the University.





The following table summarizes the milestones of audit.

Table 1: Milestones of audit

Issue	Milestone	Preparation	Approval	Submission
Audit	Internal audit report (both performance and finance) External audit	University	University audit committee	To be submitted to WB 10 months after the end of Financial Year (by 30 <sup>th</sup> April of following FY)
	External review of DLRs	Independent verifier of DLRs	Regional Facilitation Unit (RFU)	

### Section 9: ACADEMIC PROCEDURES

Academic procedures including enrollment (from call to registration), management of faculty member (from call to course/thesis allocation), academic management (from registration to graduation), and other guidelines to students for academic proceedings are described in specific academic rules and regulations of the University.

Samuel MULINDWA

Permanent Secretary-Ministry of Education

Chairperson ACE II Steering Committee